

Raw Cotton:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during March 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, March 2000.

Market Share-March:

Each carrier's current market share is based on the number of containers shipped during March 2000. Source: PIERS, March 2000.

Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for May 30, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movemetns of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

Definitions

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: March 2000

Month\Year: 308.4 \ 900.4

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Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	20%	14%	17 Days	\$1,350 ¹									\$1,350
Evergreen	18%	24%	24 Days										
Mitsui OSK	17%	14%	17 Days	\$1,650 ¹							\$399		\$2,049
Yang Ming	12%	10%	25 Days										
P&O Nedlloyd	10%	8%	19 Days	\$2,300 ¹	\$180 ¹								\$2,480
OOCL	6%	11%	19 Days	\$1,400 ¹				\$520					\$1,920
Senator	6%	9%		\$107	\$9								\$2,263
Hanjin	6%	2%	22 Days	\$100	\$9			\$22					\$2,555
Cho Yang	3%	1%											
Maersk-SeaLand	2%	3%	22 Days	\$1,850 ¹	\$180 ¹								\$2,030
Hyundai	2%	1%	17 Days	\$78	\$9			\$22					\$2,126

¹ Rate is per container

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L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: March 2000

Month\Year: 314.1 \ 836.1

Surcharges: Market Market **Transit** Share CY Time **BAF** Carrier Share Ocean Rate CY**CAF THC** CFS Rec ARB Cotton R. Size **ContainerRate** Hyundai 12 Days \$2,380 \$9 \$22 22% 15% \$91 NYK Line 13 Days 19% 13% Hanjin 12 Days 13% 16% Evergreen 12% 11% 14 Days APL 12 Days \$1,6221 \$1,622 8% 7% OOCL 17 Days \$1,3721 \$1,892 6% 10% \$520¹ Mitsui OSK 5% 18 Days \$1,6221 \$2,021 12% \$3991 Yang Ming 16 Days \$1,5501 \$180¹ \$1,730 5% 5% Maersk-SeaLand 14 Days \$1,4001 \$180¹ \$1,580 4% 7% P&O Nedlloyd 15 Days \$1,8001 \$180¹ \$1,980 4% 2% Cho Yang 2% 2% 13 Days 1% Zim Line 0% 16 Days

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¹ Rate is per container

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: March 2000

Month\Year: 74.0 \ 145.0

Month\Year: $74.0 \setminus 145$	0.0				Surcharges:									
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec A	RB	Cotton R.	Size	ContainerRate	
OOCL	73%	49%	21 Days											
APL	19%	10%	23 Days	\$1,800 ¹									\$1,800	
Mitsui OSK	8%	29%	27 Days	\$2,375 ¹							\$3991		\$2,774	
Evergreen	0%	5%	29 Days											
Yang Ming	0%	4%	20 Days											
Cho Yang	0%	3%												

¹ Rate is per container

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L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: March 2000

Month\Year: 382.7 \ 1,233.9

Month\Year: $382.7 \setminus 1$													
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	56%	29%	14 Days	\$1,200 ¹									\$1,200
OOCL	12%	15%	15 Days										
Evergreen	9%	16%	16 Days										
Mitsui OSK	7%	12%	14 Days	\$1,350 ¹							\$399 ¹		\$1,749
Maersk-SeaLand	7%	2%	14 Days	\$1,400 ¹	\$180 ¹								\$1,580
Hapag-Lloyd	4%	8%	15 Days										
Cho Yang	3%	2%	14 Days										
Senator	2%	5%	14 Days	\$86	\$9								\$1,853
Hyundai	0%	5%	14 Days	\$59	\$9			\$22					\$1,756
Yang Ming	0%	5%	16 Days										

¹ Rate is per container

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L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: March 2000

Month\Year: 349.8 \ 1,053.8

Month\Year: 349.8 \													
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	21%	14%	30 Days										
OOCL	16%	23%	30 Days										
Senator	16%	17%		\$1,415 ¹									\$1,415
APL	16%	11%	25 Days	\$1,100 ¹									\$1,100
Mitsui OSK	13%	19%	25 Days	\$1,160 ¹							\$3991		\$1,559
P&O Nedlloyd	8%	4%	26 Days	\$2,300 ¹	\$180 ¹								\$2,480
Hyundai	4%	3%	25 Days	\$74	\$9			\$22					\$2,048
K Line	2%	11%	25 Days	\$725 ¹									\$725
Cho Yang	1%	1%											
Hanjin	1%	0%	24 Days										
NYK Line	0%	3%	26 Days										

¹ Rate is per container

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Raw Cotton

Monthly Market Share For: March 2000

Month\Year: 420.9 \ 1,196.0

1.101111/10111 1.2010 (1)													
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec A	ARB	Cotton R.	Size	ContainerRate
APL	26%	15%	12 Days	\$950									\$950
Evergreen	19%	17%	17 Days										
OOCL	18%	17%	15 Days	\$1,050 ¹				\$520 ¹					\$1,570
Hyundai	11%	10%	13 Days	\$56	\$9		3%	\$22					\$1,730
Maersk-SeaLand	8%	9%	13 Days	\$1,400 ¹	\$180 ¹		3%						\$1,628
Mitsui OSK	6%	8%	15 Days	\$1,300 ¹							\$3991		\$1,699
Cho Yang	2%	1%	12 Days										
P&O Nedlloyd	0%	6%	15 Days	\$1,800 ¹	\$180 ¹		3%						\$2,034

¹ Rate is per container

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L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: March 2000

Month\Year: 136.2 \ 312.7

Month\Year: $136.2 \ 3$	12.7												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container R ate
APL	32%	23%	12 Days	\$1,000 ¹									\$1,000
Evergreen	21%	17%	12 Days										
K Line	18%	11%	13 Days	\$1,000 ¹									\$1,000
Mitsui OSK	10%	16%	12 Days	\$1,250 ¹							\$3991		\$1,649
P&O Nedlloyd	6%	9%	12 Days	\$1,450 ¹	\$180 ¹			\$520 ¹					\$2,384
Maersk-SeaLand	4%	14%	11 Days	\$1,400 ¹	\$180 ¹		52%						\$2,308
Lykes	4%	3%											
Hyundai	4%	2%	12 Days	\$25	\$9		52%	\$22					\$1,347
OOCL	1%	3%	12 Days	\$910 ¹				\$520 ¹					\$1,430

¹ Rate is per container

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L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: March 2000

Month\Year: 58.3 \ 198.3

Surcharges: Market Market **Transit** Carrier Share Share CY Time **BAF** Ocean Rate CY**CAF THC** CFS Rec ARB Cotton R. Size **ContainerRate** Hyundai 27% 15 Days \$82 \$9 \$22 \$2,204 15% APL 22% 7% 15 Days \$1,500¹ \$1,500 Transpacific 21% 21% 19 Days Evergreen 20 Days 14% 34% OOCL 11% 14% 17 Days Mitsui OSK 5% 3% 15 Days \$1,7001 \$3991 \$2,099 \$126 \$9 \$2,633 Senator 0% 6%

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¹ Rate is per container

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raw Cotton

Monthly Market Share For: March 2000

Month\Year: 33.5 \ 75.5

·	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	48%	37%	26 Days										
OOCL	13%	26%	27 Days										
P&O Nedlloyd	0%	20%	24 Days	\$2,300 ¹	\$180 ¹								\$2,480

¹ Rate is per container

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L.A./L.B./Oakland Ports To Singapore

Raw Cotton

Monthly Market Share For: March 2000

Month\Year: 8.1 \ 18.1

Surcharges: Market Market **Transit** Share Share CY Ocean Rate **BAF** CFS Rec ARB Cotton R. Size Carrier Time CY**CAF THC ContainerRate** Mitsui OSK 49% 21 Days \$1,3651 \$3991 \$1,764 55% Yang Ming 37% 17% 19 Days Hanjin 14% 6% 18 Days Maersk-SeaLand 19 Days \$1,850¹ \$180¹ 9% \$2,197 0% 22%

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¹ Rate is per container